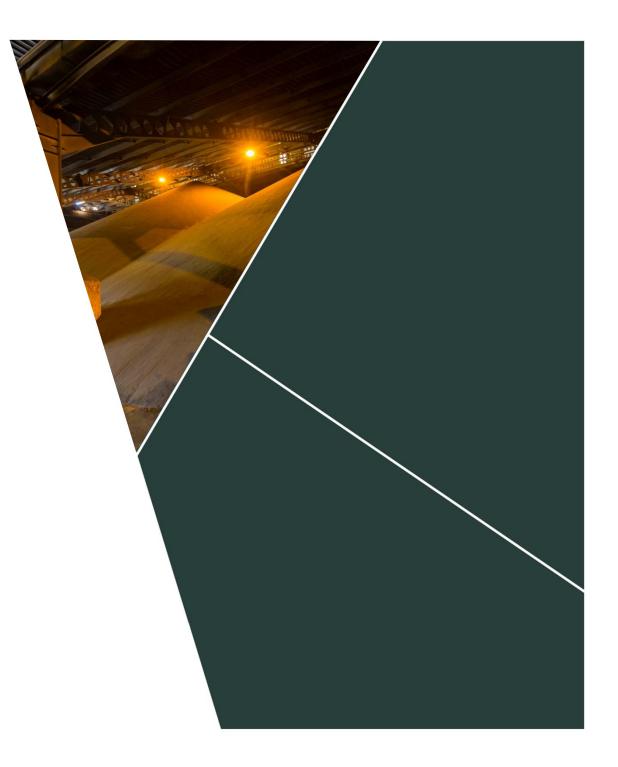


# **2017 AGM Presentation**

Thursday, 25 May 2017



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# 2016 Highlights

#### Delivering growth

- Record production and shipments for all products in 2016
- 5-15% increase in ilmenite production forecast for 2017

#### Driving efficient operations

- Unit cash costs down 18%
- Targeting lower costs in 2017

#### Rebalanced

- Strong balance sheet net debt down 88% to US\$45 million
- Strong price increases for sulphate ilmenite and accelerating from late 2016

# **Company Strategy**

Structured and disciplined approach to capital management



#### **Short Term**



#### **Medium Term**



## Longer Term

- Maintain robust balance sheet and generate free cash flow
- Optimise mining capacity for market conditions
- Capture 100+ year life of mine

Increase utilisation rates and revenue capture

- Deliver shareholder returns
- Potential industry consolidation/synergies

- Continue to drive down cash costs
- Balance sheet optimisation
- Continued development of employees and community relations

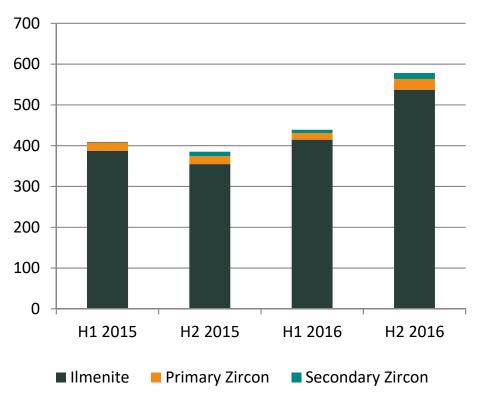
# 2016 Operational Review

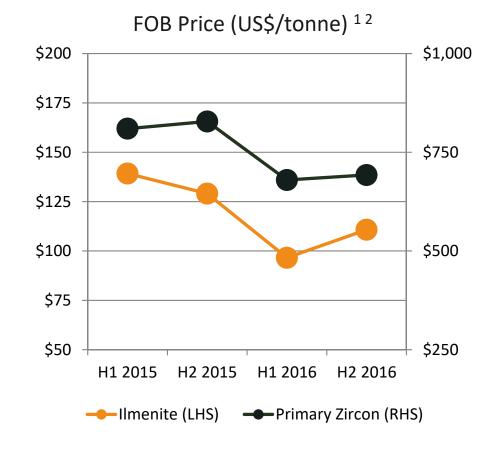
- > Safety improvements
  - LTIFR\* decreased to 0.20 from 0.47 in 2015
- Record production Finished Products up 19% YoY
  - Power stability
  - Improved grade
  - Improved maintenance leading to higher mechanical availability and utilisation
  - Introduction of supplemental mining at WCP B
- Cost efficiencies Unit costs down 18% YoY
  - Labour retrenchment and reduced shift allowances
  - Favourable FX rates and lower energy costs
  - 2017 focus on procurement savings

<sup>\*</sup> Lost Time Injury Frequency Rate per 200,000 hours worked

### 2016 Revenue Review

#### Shipments (000's tonnes)



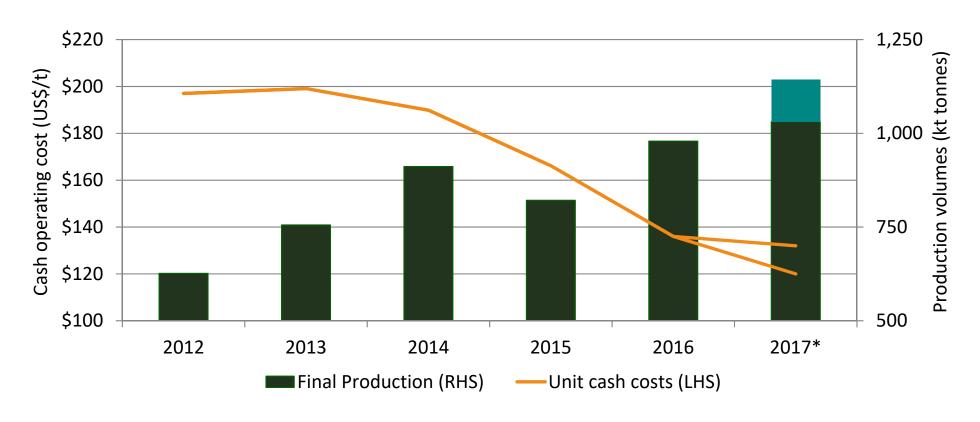


- > H2 16 Ilmenite volumes up 29%, prices (FOB) up 15%
- > H2 16 Primary zircon volumes up 62%, prices (FOB) up 2%
- > H2 16 Average price per tonnes shipped (FOB) up 16% to US\$141 from US\$122

<sup>&</sup>lt;sup>1</sup> Primary zircon includes a blend of Standard and Special Grade

 $<sup>^{2}</sup>$  Free On Board (FOB) – received prices less shipping costs

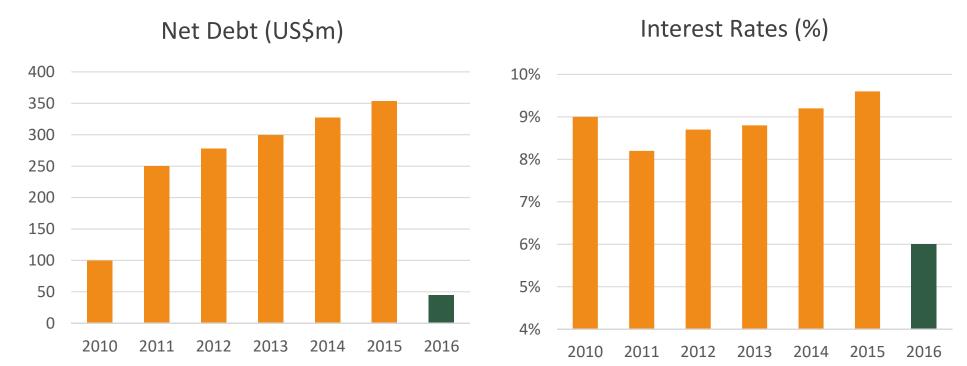
## Sustainable Cost Reductions



- 2016 Cash Operating Cost US\$136/t, 18% reduction on 2015
  - Finished product production up 19% on 2015
  - Cash operating costs down 3% on 2015

<sup>\* 2017</sup> numbers based on guidance given on 16 January 2017. Total cash operating costs include all mine production, transhipment, taxes, royalties, and corporate costs.

# Transformed Balance Sheet Post Capital Raise



- Reduced gross debt to US\$102.6m\*
  - All USD denominated with extended term, reduce interest rates and repayment holiday
- Increased cash available to US\$57.7m\*
  - Strong cash buffer

<sup>\*</sup> Net debt, cash and gross debt as at 31 December 2016 Current interest rate based on spot LIBOR +4.75% (as at 24/05/2016).

## Capital Costs

- Sustaining capital expected to average US\$20m annually in medium term
- 2016 sustaining capital constrained at US\$6.7m
- 2017 sustaining capital approx. US\$25m:
  - including US\$5m carry-over given low 2016 sustaining capital
  - heavy mobile equipment replacement will reduce hire costs
- Feasibility study to potentially upgrade WCP Bin progress
- Feasibility studies underway to assess longer term options to increase mining capacity by constructing a new WCP C
- ➤ All investment will be subject to market conditions and financial merits

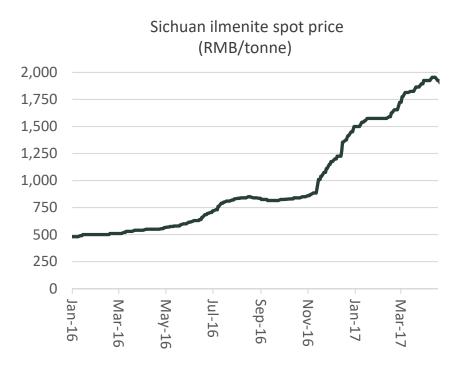
## 2017 Guidance

		2016 Production	2017 Guidance*	YoY % Change
Production				
Ilmenite	kt	903,300	950,000-1,050,000	5-16%
Zircon	kt	68,200	72,000-83,000	6-22%
of which primary	kt	44,900	47,000-52,500	5-17%
of which secondary	kt	23,300	25,000-30,500	7-31%
Rutile	kt	7,800	9,000-10,000	15-28%
Costs				
Total cash operating costs	US\$m	133	130-144	-2% to +8%
Cash costs per tonne of finished product	US\$/t	136	120-132	-3% to -12%

- Primary / secondary production volumes may be affected by on-going projects to capture a higher proportion of zircon in primary products
- ➤ Ilmenite production is forecast to average 1mpta over the next three years

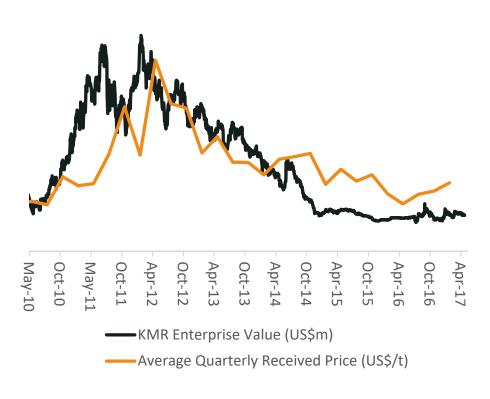
<sup>\*</sup> Guidance provided on 16 January 2017

## Market Overview



Source: FerroAlloyNet, Kenmare Resources, to 28 February 2017 Sichuan TiO2>46% TiO2 Concentrate (ex-works)

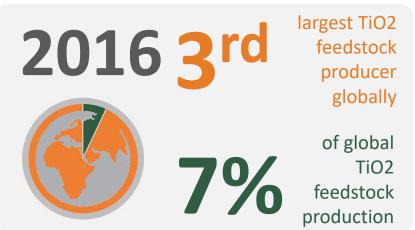
Enterprise value vs Quarterly Average Price



- Four years of price decline ended March 2016, steady price increases seen in the rest of 2016
- Chinese spot market prices for sulphate ilmenite accelerating from late 2016
- Consolidation in the customer group with mergers of Sichuan Lomon & Henan Billions and Tronox & Cristal

# Summary





Net Debt ↓88% HoH

Cash of US\$57.7m (31.12.16)

Interest costs ↓81% ann.

